

Message Text

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PAGE 01 DAKAR 00106 051746Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 COME-00 AGRE-00 FTC-01

CIAE-00 INR-07 NSAE-00 L-03 TRSE-00 /030 W

-----076670 052208Z /62

R 051701Z JAN 78

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 2278

UNCLAS DAKAR 0106

AF/W FOR KILLION

E.O. 11652: N/A

TAGS: BEXP, SG

SUBJECT: JOINT VENTURE: FREEZE-DRIED FISH

REF: (A) MILLER/BEHNKE LETTER OF DECEMBER 8, 1977

(B) DAKAR 6190

1. REF A FROM JAMES MILLER OF FREE TRADE INTERNATIONAL, WASHINGTON, D.C., REQUESTED THAT ECONOFF CONTACT BIRAMA FALL, PRESIDENT OF INAF (INDUSTRIE ALIMENTAIRE D'AFRIQUE). MILLER STILL NOT RECEIVING REGULAR STATUS REPORTS FROM FALL ON FREEZE-DRIED FISH JOINT VENTURE (REF B). ECONOFF MET WITH FALL JAN. 4. REQUEST AF/W PASS FOLLOWING TO MILLER (202-332-2059).

2. FALL CLAIMS PROJECT IS NOW READY TO MOVE INTO CONSTRUCTION PHASE. HE PRODUCED COPY OF "DECRET" (COMPANY CHARTER) WHICH HAS FINALLY BEEN SIGNED BY ALL NECESSARY PARTIES INCLUDING PRESIDENT AND PRIME MINISTER. HE ALSO DISPLAYED LOAN AGREEMENT WITH TWO LOCAL BANKS, BIAO, (BANQUE INTERNATIONALE POUR L'AFRIQUE OCCIDENTALE), AND BNDS (BANQUE NATIONALE POUR LE DEVELOPPEMENT DU SENEGAL), FOR ABOUT \$250,000, AND DEED TO FACTORY SITE. FALL IS CURRENTLY NEGOTIATING FOR THE DELIVERY OF OVER \$150,000 OF BLAST-FREEZING EQUIPMENT FROM ATLAS OF DENMARK.

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3. COMMENT: EMBASSY CONCLUSION IS THAT FALL IS SERIOUSLY PURSUING PROJECT AND THAT, GIVEN COMPLEXITIES OF SENEGALESE BUREAUCRACY, HE HAS NOT BEEN INORDINATELY SLOW IN EXPEDITING PAPERWORK. FALL NOW SAYS MILLER CAN VISIT IN LATE JANUARY. AF/W WILL REMEMBER FALL ORIGINALLY INVITED MILLER IN SEPTEMBER ONLY TO POSTPONE. POST STRONGLY RECOMMENDS MILLER VISIT TO CLARIFY SITUATION. EMBASSY'S USEFULNESS AS GO-BETWEEN (AFTER TWO PHONE CALLS

AND TWO LETTERS FROM MILLER AND FOUR SEBSEQUENT MEETINGS WITH
FALL IN PAST FOUR MONTHS) IS WANING.
COHEN

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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Status: NATIVE
Subject: JOINT VENTURE: FREEZE-DRIED FISH
TAGS: BEXP, SG
To: STATE
Type: TE
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